

NorthCoast Makes a Valuable Network Management Partner FOR PAYORS



Reliable, experienced network manager

- Proven track record of servicing home health, home infusion, and hospice since 1995
- Established network of quality providers in all 88 Ohio counties and in the surrounding states of Michigan, Indiana, Kentucky, West Virginia, and Pennsylvania
 - Adding new payor and provider partners throughout the United States
- A single point of contact to manage a post-acute provider network to your health plan specifications
 - Delegated contracting and NCOA-compliant credentialing of providers
 - Increase provider compliance, improve patient outcomes, and reduce paperwork



Focus on cost savings

- Reduce administrative costs and generate cost savings for payors
 - Facilitate patient care coordination and transition to community-based services
 - Reduce unnecessary hospital admissions, ED visits, and outpatient utilization



Driven by technology

- Utilizing proprietary software to manage credentialing, authorizations, billing, and appeals
 - Implement health plan compliance and regulatory requirements and updates using custom configurations
 - Process and submit claims electronically in HIPAA-compliant, standardized coding format
 - Data collection, aggregation, and analytics for detailed reporting
- Completed the HITRUST CSF Readiness Assessment in preparation for certification later this year



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